

Cash Commissions

Annuity



Commission Level	Immediate Elite[®] Annuity Single premium Ages 0-100	Allianz Command ProviderSM Annuity	
		Year 1 Ages 0-75	Year 1 Ages 76-85
80	3.00	3.25	3.25
75	2.75	3.00	3.00
70	2.50	2.75	2.75
65	2.25	2.50	2.50
60	2.00	2.25	2.25
55	1.75	2.00	2.00
50	1.50	1.75	1.75
45	1.25	1.50	1.50
40	1.00	1.25	1.25
35	0.75	1.00	1.00
30	0.40	0.75	0.75
25	0.40	0.50	0.50
20	0.40	0.50	0.50
15	0.40	0.50	0.50
10	0.40	0.50	0.50
5	0.40	0.50	0.50

100% chargeback on surrenders in the first six policy months
 50% chargeback on surrenders in policy months 7-12

Cash Commissions



Continued ...

Annuity

Commission Level	MasterDex 10 [®] Annuity Option A				MasterDex 10 Annuity Option B			MasterDex 10 Annuity Option C		
	Year	Years	Year	Years	Year	Years	Years	Year	Years	Years
	1	2-5	1	2-5	1	2-5	2+	1	2-5	2+
	Ages	Ages	Ages	Ages	Ages	Ages	trail	Ages	Ages	trail
	0-75	0-75	76-85	76-85	0-75	0-75	comm	0-75	0-75	comm
80	9.00	4.50	7.00	3.50	7.00	3.50	0.50	4.50	2.25	1.00
75	8.50	4.25	6.50	3.25	6.50	3.25	0.50	4.00	2.00	1.00
70	8.00	4.00	6.00	3.00	6.00	3.00	0.50	3.50	1.75	1.00
65	7.50	3.75	5.50	2.75	5.50	2.75	0.50	3.00	1.50	1.00
60	7.00	3.50	5.00	2.50	5.00	2.50	0.50	2.50	1.25	1.00
55	6.50	3.25	4.50	2.25	4.50	2.25	0.50	2.00	1.00	1.00
50	6.00	3.00	4.00	2.00	4.00	2.00	0.50	1.50	0.75	1.00
45	5.50	2.75	3.50	1.75	3.50	1.75	0.50	1.00	0.50	1.00
40	5.00	2.50	3.00	1.50	3.00	1.50	0.50	0.50	0.25	1.00
35	4.50	2.25	2.50	1.25	2.50	1.25	0.50	0.25	0.125	1.00
30	4.50	2.25	2.50	1.25	2.50	1.25	0.50	0.25	0.125	1.00
25	4.50	2.25	2.50	1.25	2.50	1.25	0.50	0.25	0.125	1.00
20	4.50	2.25	2.50	1.25	2.50	1.25	0.50	0.25	0.125	1.00
15	4.50	2.25	2.50	1.25	2.50	1.25	0.50	0.25	0.125	1.00
10	4.50	2.25	2.50	1.25	2.50	1.25	0.50	0.25	0.125	1.00
5	4.50	2.25	2.50	1.25	2.50	1.25	0.50	0.25	0.125	1.00

100% chargeback on surrenders in the first six policy months

50% chargeback on surrenders in policy months 7-12

100% chargeback in the event of the owner's death in the first six policy months

50% chargeback in the event of the owner's death in policy months 7-12

For agent use only – not for use with the public
Product and feature availability may vary by state.

Cash Commissions



Continued ...
Annuity

Commission Level	Allianz Endurance 10 [®] Annuity Option A				Allianz Endurance 10 Annuity Option B						Allianz Endurance 10 Annuity Option C				
	Year	Year	Year	Year	Year	Year	Year	Year	Year	Year	Year	Year	Year	Year	
	1	2-3	1	2-3	1	2-3	1	2-3	2-7	8+	1	2-3	1	2-3	2+
	Ages	Ages	Ages	Ages	Ages	Ages	Ages	Ages	trail	trail	Ages	Ages	Ages	Ages	trail
	0-75	0-75	76-80	76-80	0-75	0-75	76-80	76-80	comm	comm	0-75	0-75	76-80	76-80	comm
80	5.00	2.50	2.50	1.25	3.00	1.50	1.50	0.75	0.33	1.00	0.50	0.25	0.25	0.125	1.00
75	4.50	2.25	2.25	1.125	2.75	1.375	1.375	0.6875	0.33	1.00	0.25	0.125	0.125	0.0625	1.00
70	4.00	2.00	2.00	1.00	2.50	1.25	1.25	0.625	0.33	1.00	0.25	0.125	0.125	0.0625	1.00
65	3.50	1.75	1.75	0.875	2.25	1.125	1.125	0.5625	0.33	1.00	0.25	0.125	0.125	0.0625	1.00
60	3.00	1.50	1.50	0.75	2.00	1.00	1.00	0.50	0.33	1.00	0.25	0.125	0.125	0.0625	1.00
55	2.50	1.25	1.25	0.625	1.75	0.875	0.875	0.4375	0.33	1.00	0.25	0.125	0.125	0.0625	1.00
50	2.00	1.00	1.00	0.50	1.50	0.75	0.75	0.375	0.33	1.00	0.25	0.125	0.125	0.0625	1.00
45	1.50	0.75	0.75	0.375	1.25	0.625	0.625	0.3125	0.33	1.00	0.25	0.125	0.125	0.0625	1.00
40	1.00	0.50	0.50	0.25	1.00	0.50	0.50	0.25	0.33	1.00	0.25	0.125	0.125	0.0625	1.00
35	0.50	0.25	0.25	0.125	0.75	0.375	0.375	0.1875	0.33	1.00	0.25	0.125	0.125	0.0625	1.00
30	0.50	0.25	0.25	0.125	0.75	0.375	0.375	0.1875	0.33	1.00	0.25	0.125	0.125	0.0625	1.00
25	0.50	0.25	0.25	0.125	0.75	0.375	0.375	0.1875	0.33	1.00	0.25	0.125	0.125	0.0625	1.00
20	0.50	0.25	0.25	0.125	0.75	0.375	0.375	0.1875	0.33	1.00	0.25	0.125	0.125	0.0625	1.00
15	0.50	0.25	0.25	0.125	0.75	0.375	0.375	0.1875	0.33	1.00	0.25	0.125	0.125	0.0625	1.00
10	0.50	0.25	0.25	0.125	0.75	0.375	0.375	0.1875	0.33	1.00	0.25	0.125	0.125	0.0625	1.00
5	0.50	0.25	0.25	0.125	0.75	0.375	0.375	0.1875	0.33	1.00	0.25	0.125	0.125	0.0625	1.00

100% chargeback on surrenders in the first six policy months

Call the FASTeam for Allianz Endurance 10 Annuity rates in AL, DE, IN, and KY

50% chargeback on surrenders in policy months 7-12

100% chargeback in the event of the owner's death in the first six policy months

50% chargeback in the event of the owner's death in policy months 7-12

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Product and feature availability may vary by state.

Cash Commissions



Continued ...

Annuity

Commission Level	Allianz MasterDex Plus SM Annuity Option A				Allianz MasterDex Plus Annuity Option B						Allianz MasterDex Plus Annuity Option C					
	Year	Years	Year	Years	Year	Years	Years	Year	Years	Years	Year	Years	Years	Year	Years	Years
	1	2-3	1	2-3	1	2-3	2+	1	2-3	2+	1	2-3	2+	1	2-3	2+
	Ages	Ages	Ages	Ages	Ages	Ages	trail	Ages	Ages	trail	Ages	Ages	trail	Ages	Ages	trail
	0-75	0-75	76-80	76-80	0-75	0-75	comm	76-80	76-80	comm	0-75	0-75	comm	76-80	76-80	comm
80	7.00	3.50	6.00	3.00	5.00	2.50	0.50	4.50	2.25	0.50	3.00	1.50	1.00	2.50	1.25	1.00
75	6.50	3.25	5.50	2.75	4.50	2.25	0.50	4.00	2.00	0.50	2.50	1.25	1.00	2.00	1.00	1.00
70	6.00	3.00	5.00	2.50	4.00	2.00	0.50	3.50	1.75	0.50	2.00	1.00	1.00	1.50	0.75	1.00
65	5.50	2.75	4.50	2.25	3.50	1.75	0.50	3.00	1.50	0.50	1.50	0.75	1.00	1.00	0.50	1.00
60	5.00	2.50	4.00	2.00	3.00	1.50	0.50	2.50	1.25	0.50	1.00	0.50	1.00	0.50	0.25	1.00
55	4.50	2.25	3.50	1.75	2.50	1.25	0.50	2.00	1.00	0.50	0.50	0.25	1.00	0.50	0.25	1.00
50	4.00	2.00	3.00	1.50	2.00	1.00	0.50	1.50	0.75	0.50	0.50	0.25	1.00	0.50	0.25	1.00
45	3.50	1.75	2.50	1.25	1.50	0.75	0.50	1.00	0.50	0.50	0.50	0.25	1.00	0.50	0.25	1.00
40	3.00	1.50	2.00	1.00	1.00	0.50	0.50	0.50	0.25	0.50	0.50	0.25	1.00	0.50	0.25	1.00
35	2.50	1.25	1.50	0.75	0.50	0.25	0.50	0.50	0.25	0.50	0.50	0.25	1.00	0.50	0.25	1.00
30	2.50	1.25	1.50	0.75	0.50	0.25	0.50	0.50	0.50	0.50	0.50	0.25	1.00	0.50	0.25	1.00
25	2.50	1.25	1.50	0.75	0.50	0.25	0.50	0.50	0.25	0.50	0.50	0.25	1.00	0.50	0.25	1.00
20	2.50	1.25	1.50	0.75	0.50	0.25	0.50	0.50	0.25	0.50	0.50	0.25	1.00	0.50	0.25	1.00
15	2.50	1.25	1.50	0.75	0.50	0.25	0.50	0.50	0.25	0.50	0.50	0.25	1.00	0.50	0.25	1.00
10	2.50	1.25	1.50	0.75	0.50	0.25	0.50	0.50	0.25	0.50	0.50	0.25	1.00	0.50	0.25	1.00
5	2.50	1.25	1.50	0.75	0.50	0.25	0.50	0.50	0.25	0.50	0.50	0.25	1.00	0.50	0.25	1.00

100% chargeback on surrenders in the first six policy months

50% chargeback on surrenders in policy months 7-12

100% chargeback in the event of the owner's death in the first six policy months

50% chargeback in the event of the owner's death in policy months 7-12

100% chargeback if the Alternate Annuitization Option III (Medicaid endorsement) is used in the first six policy months

50% chargeback if the Alternate Annuitization Option III (Medicaid endorsement) is used in policy months 7-12

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Product and feature availability may vary by state.

Cash Commissions



Continued ...

Annuity

Commission Level	Allianz MasterDex 5 Plus SM Annuity Option A				Allianz MasterDex 5 Plus Annuity Option B						Allianz MasterDex 5 Plus Annuity Option C					
	Year	Years	Year	Years	Year	Years	Years	Year	Years	Years	Year	Years	Years	Year	Years	Years
	1	2-5	1	2-5	1	2-5	2+	1	2-5	2+	1	2-5	2+	1	2-5	2+
	Ages	Ages	Ages	Ages	Ages	Ages	trail	Ages	Ages	trail	Ages	Ages	trail	Ages	Ages	trail
0-75	0-75	76-80	76-80	0-75	0-75	comm	76-80	76-80	comm	0-75	0-75	comm	76-80	76-80	comm	
80	8.00	4.00	6.00	3.00	6.00	3.00	0.50	4.50	2.25	0.50	3.25	1.625	1.00	3.00	1.50	0.75
75	7.50	3.75	5.50	2.75	5.50	2.75	0.50	4.00	2.00	0.50	2.75	1.375	1.00	2.50	1.25	0.75
70	7.00	3.50	5.00	2.50	5.00	2.50	0.50	3.50	1.75	0.50	2.25	1.125	1.00	2.00	1.00	0.75
65	6.50	3.25	4.50	2.25	4.50	2.25	0.50	3.00	1.50	0.50	1.75	0.875	1.00	1.50	0.75	0.75
60	6.00	3.00	4.00	2.00	4.00	2.00	0.50	2.50	1.25	0.50	1.25	0.625	1.00	1.00	0.50	0.75
55	5.50	2.75	3.50	1.75	3.50	1.75	0.50	2.00	1.00	0.50	0.75	0.375	1.00	0.50	0.25	0.75
50	5.00	2.50	3.00	1.50	3.00	1.50	0.50	1.50	0.75	0.50	0.75	0.375	1.00	0.50	0.25	0.75
45	4.50	2.25	2.50	1.25	2.50	1.25	0.50	1.00	0.50	0.50	0.75	0.375	1.00	0.50	0.25	0.75
40	4.00	2.00	2.00	1.00	2.00	1.00	0.50	0.50	0.25	0.50	0.75	0.375	1.00	0.50	0.25	0.75
35	3.50	1.75	1.50	0.75	1.50	0.75	0.50	0.50	0.25	0.50	0.75	0.375	1.00	0.50	0.25	0.75
30	3.50	1.75	1.50	0.75	1.50	0.75	0.50	0.50	0.25	0.50	0.75	0.375	1.00	0.50	0.25	0.75
25	3.50	1.75	1.50	0.75	1.50	0.75	0.50	0.50	0.25	0.50	0.75	0.375	1.00	0.50	0.25	0.75
20	3.50	1.75	1.50	0.75	1.50	0.75	0.50	0.50	0.25	0.50	0.75	0.375	1.00	0.50	0.25	0.75
15	3.50	1.75	1.50	0.75	1.50	0.75	0.50	0.50	0.25	0.50	0.75	0.375	1.00	0.50	0.25	0.75
10	3.50	1.75	1.50	0.75	1.50	0.75	0.50	0.50	0.25	0.50	0.75	0.375	1.00	0.50	0.25	0.75
5	3.50	1.75	1.50	0.75	1.50	0.75	0.50	0.50	0.25	0.50	0.75	0.375	1.00	0.50	0.25	0.75

100% chargeback on surrenders in the first six policy months

50% chargeback on surrenders in policy months 7-12

100% chargeback in the event of the owner's death in the first six policy months

50% chargeback in the event of the owner's death in policy months 7-12

100% chargeback if the Alternate Annuitization Option III (Medicaid endorsement) is used in the first six policy months

50% chargeback if the Alternate Annuitization Option III (Medicaid endorsement) is used in policy months 7-12

Call the FASTeam for MasterDex 5 Plus Annuity rates in AL,CT,DE,IA,IN,KY,MS,NJ,PA,UT,WA

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Cash Commissions



Continued ...
Annuity

Commission Level	Allianz MasterDex 10 Plus SM Annuity Option A				Allianz MasterDex 10 Plus Annuity Option B						Allianz MasterDex 10 Plus Annuity Option C					
	Year	Years	Year	Years	Year	Years	Years	Year	Years	Years	Year	Years	Years	Year	Years	Years
	1	2-5	1	2-5	1	2-5	2+	1	2-5	2+	1	2-5	2+	1	2-5	2+
	Ages	Ages	Ages	Ages	Ages	Ages	trail	Ages	Ages	trail	Ages	Ages	trail	Ages	Ages	trail
	0-75	0-75	76-80	76-80	0-75	0-75	comm	76-80	76-80	comm	0-75	0-75	comm	76-80	76-80	comm
80	8.00	4.00	5.00	2.50	6.00	3.00	0.50	3.50	1.75	0.25	3.75	1.875	1.00	2.50	1.25	0.50
75	7.50	3.75	4.50	2.25	5.50	2.75	0.50	3.00	1.50	0.25	3.25	1.625	1.00	2.00	1.00	0.50
70	7.00	3.50	4.00	2.00	5.00	2.50	0.50	2.50	1.25	0.25	2.75	1.375	1.00	1.50	0.75	0.50
65	6.50	3.25	3.50	1.75	4.50	2.25	0.50	2.00	1.00	0.25	2.25	1.125	1.00	1.00	0.50	0.50
60	6.00	3.00	3.00	1.50	4.00	2.00	0.50	1.50	0.75	0.25	1.75	0.875	1.00	0.50	0.25	0.50
55	5.50	2.75	2.50	1.25	3.50	1.75	0.50	1.00	0.50	0.25	1.25	0.625	1.00	0.50	0.25	0.50
50	5.00	2.50	2.00	1.00	3.00	1.50	0.50	0.50	0.25	0.25	0.75	0.50	1.00	0.50	0.25	0.50
45	4.50	2.25	1.50	0.75	2.50	1.25	0.50	0.50	0.25	0.25	0.50	0.25	1.00	0.50	0.25	0.50
40	4.00	2.00	1.00	0.50	2.00	1.00	0.50	0.50	0.25	0.25	0.50	0.25	1.00	0.50	0.25	0.50
35	3.50	1.75	0.50	0.25	1.50	0.75	0.50	0.50	0.25	0.25	0.50	0.25	1.00	0.50	0.25	0.50
30	3.50	1.75	0.50	0.25	1.50	0.75	0.50	0.50	0.25	0.25	0.50	0.25	1.00	0.50	0.25	0.50
25	3.50	1.75	0.50	0.25	1.50	0.75	0.50	0.50	0.25	0.25	0.50	0.25	1.00	0.50	0.25	0.50
20	3.50	1.75	0.50	0.25	1.50	0.75	0.50	0.50	0.25	0.25	0.50	0.25	1.00	0.50	0.25	0.50
15	3.50	1.75	0.50	0.25	1.50	0.75	0.50	0.50	0.25	0.25	0.50	0.25	1.00	0.50	0.25	0.50
10	3.50	1.75	0.50	0.25	1.50	0.75	0.50	0.50	0.25	0.25	0.50	0.25	1.00	0.50	0.25	0.50
5	3.50	1.75	0.50	0.25	1.50	0.75	0.50	0.50	0.25	0.25	0.50	0.25	1.00	0.50	0.25	0.50

100% chargeback on surrenders in the first six policy months

50% chargeback on surrenders in policy months 7-12

100% chargeback in the event of the owner's death in the first six policy months

50% chargeback in the event of the owner's death in policy months 7-12

100% chargeback if the Alternate Annuitization Option III (Medicaid endorsement) is used in the first six policy months

50% chargeback if the Alternate Annuitization Option III (Medicaid endorsement) is used in policy months 7-12

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Cash Commissions



Continued ...
Annuity

Commission Level	MasterDex X SM Annuity Option A				MasterDex X Annuity Option B						MasterDex X Annuity Option C					
	Year	Years	Year	Years	Year	Years	Years	Year	Years	Years	Year	Years	Years	Year	Years	Years
	1	2-3	1	2-3	1	2-3	2+	1	2-3	2+	1	2-3	2+	1	2-3	2+
	Ages	Ages	Ages	Ages	Ages	Ages	trail	Ages	Ages	trail	Ages	Ages	trail	Ages	Ages	trail
	0-75	0-75	76-80	76-80	0-75	0-75	comm	76-80	76-80	comm	0-75	0-75	comm	76-80	76-80	comm
80	7.00	3.50	5.00	2.50	5.00	2.50	0.50	3.50	1.75	0.50	2.25	1.125	1.00	2.00	1.00	0.75
75	6.50	3.25	4.50	2.25	4.50	2.25	0.50	3.00	1.50	0.50	2.00	1.00	1.00	1.50	0.75	0.75
70	6.00	3.00	4.00	2.00	4.00	2.00	0.50	2.50	1.25	0.50	1.75	0.875	1.00	1.00	0.50	0.75
65	5.50	2.75	3.50	1.75	3.50	1.75	0.50	2.00	1.00	0.50	1.50	0.75	1.00	0.50	0.25	0.75
60	5.00	2.50	3.00	1.50	3.00	1.50	0.50	1.50	0.75	0.50	1.25	0.625	1.00	0.25	0.125	0.75
55	4.50	2.25	2.50	1.25	2.50	1.25	0.50	1.00	0.50	0.50	1.00	0.50	1.00	0.125	0.0625	0.75
50	4.00	2.00	2.00	1.00	2.00	1.00	0.50	0.50	0.25	0.50	0.75	0.375	1.00	0.125	0.0625	0.75
45	3.50	1.75	1.50	0.75	1.50	0.75	0.50	0.25	0.125	0.50	0.50	0.25	1.00	0.125	0.0625	0.75
40	3.00	1.50	1.00	0.50	1.00	0.50	0.50	0.125	0.0625	0.50	0.25	0.125	1.00	0.125	0.0625	0.75
35	2.50	1.25	0.50	0.25	0.50	0.25	0.50	0.125	0.0625	0.50	0.25	0.125	1.00	0.125	0.0625	0.75
30	2.50	1.25	0.50	0.25	0.50	0.25	0.50	0.125	0.0625	0.50	0.25	0.125	1.00	0.125	0.0625	0.75
25	2.50	1.25	0.50	0.25	0.50	0.25	0.50	0.125	0.0625	0.50	0.25	0.125	1.00	0.125	0.0625	0.75
20	2.50	1.25	0.50	0.25	0.50	0.25	0.50	0.125	0.0625	0.50	0.25	0.125	1.00	0.125	0.0625	0.75
15	2.50	1.25	0.50	0.25	0.50	0.25	0.50	0.125	0.0625	0.50	0.25	0.125	1.00	0.125	0.0625	0.75
10	2.50	1.25	0.50	0.25	0.50	0.25	0.50	0.125	0.0625	0.50	0.25	0.125	1.00	0.125	0.0625	0.75
5	2.50	1.25	0.50	0.25	0.50	0.25	0.50	0.125	0.0625	0.50	0.25	0.125	1.00	0.125	0.0625	0.75

100% chargeback on surrenders in the first six policy months

50% chargeback on surrenders in policy months 7-12

100% chargeback in the event of the owner's death in the first six policy months

50% chargeback in the event of the owner's death in policy months 7-12

100% chargeback if the Alternate Annuitization Option III (Medicaid endorsement) is used in the first six policy months

50% chargeback if the Alternate Annuitization Option III (Medicaid endorsement) is used in policy months 7-12

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Cash Commissions



Continued ...
Annuity

Commission Level	Allianz Dominator Plus® Annuity 5 Year GIR			Allianz Dominator Plus Annuity 10 Year GIR			Dominator® Select Annuity 1 Year GIR	Dominator Select Annuity 2 Year GIR	Dominator Select Annuity 3 Year GIR
	Ages 0-75	Ages 76-80	Ages 81-85	Ages 0-75	Ages 76-80	Ages 81-85	Ages 0-85	Ages 0-85	Ages 0-85
80	3.00	2.00	1.00	4.00	3.00	2.00	0.25	0.50	1.25
75	2.75	1.75	0.75	3.75	2.75	1.75	0.225	0.45	1.20
70	2.50	1.50	0.50	3.50	2.50	1.50	0.20	0.40	1.15
65	2.25	1.25	0.25	3.25	2.25	1.25	0.175	0.35	1.10
60	2.00	1.00	0.25	3.00	2.00	1.00	0.15	0.30	1.00
55	1.75	0.75	0.25	2.75	1.75	0.75	0.125	0.25	0.95
50	1.50	0.50	0.25	2.50	1.50	0.50	0.10	0.20	0.90
45	1.25	0.25	0.25	2.25	1.25	0.25	0.10	0.15	0.85
40	1.00	0.25	0.25	2.00	1.00	0.25	0.10	0.10	0.80
35	1.00	0.25	0.25	1.75	0.75	0.25	0.10	0.10	0.75
30	1.00	0.25	0.25	1.50	0.50	0.25	0.10	0.10	0.70
25	1.00	0.25	0.25	1.25	0.25	0.25	0.10	0.10	0.65
20	1.00	0.25	0.25	1.00	0.25	0.25	0.10	0.10	0.60
15	1.00	0.25	0.25	0.75	0.25	0.25	0.10	0.10	0.55
10	1.00	0.25	0.25	0.50	0.25	0.25	0.10	0.10	0.50
5	1.00	0.25	0.25	0.25	0.25	0.25	0.10	0.10	0.50

100% chargeback on surrenders in the first six policy months

50% chargeback on surrenders in policy months 7-12

100% chargeback in the event of the owner's death in the first six policy months

50% chargeback in the event of the owner's death in policy months 7-12

Note: This product has not been approved in all states.

Please call the FASTeam with questions.

Dominator Plus: A 1% commission will generate to the writing agent on the Dominator Plus Annuity based off of the policy accumulation value (minus any free withdrawals) at the end of the guaranteed interest period if the policy is renewed for the same term or longer.

The 1% commission will be paid out to the writing agent if the renewed policy stays in-force after the 30-day policy window has expired. Chargeback rules apply to this renewal compensation.

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Cash Commissions



Continued ...
Annuity

Commission Level	Allianz Endurance SM Plus Annuity Option A				Allianz Endurance Plus Annuity Option B						Allianz Endurance Plus Annuity Option C				
	Year 1	Year 2-3	Year 1	Year 2-3	Year 1	Year 2-3	Year 1	Year 2-3	Year 2-10	Year 11+	Year 1	Year 2-3	Year 1	Year 2-3	Year 2+
	Ages 0-75	Ages 0-75	Ages 76-80	Ages 76-80	Ages 0-75	Ages 0-75	Ages 76-80	Ages 76-80	trail comm	trail comm	Ages 0-75	Ages 0-75	Ages 76-80	Ages 76-80	trail comm
80	8.00	4.00	5.00	2.50	5.50	2.75	2.50	1.25	0.33	1.00	2.00	1.00	1.00	0.50	1.00
75	7.50	3.75	4.50	2.25	5.00	2.50	2.00	1.00	0.33	1.00	1.50	0.75	0.50	0.25	1.00
70	7.00	3.50	4.00	2.00	4.50	2.25	1.50	0.75	0.33	1.00	1.00	0.50	0.50	0.25	1.00
65	6.50	3.25	3.50	1.75	4.00	2.00	1.00	0.50	0.33	1.00	0.50	0.25	0.50	0.25	1.00
60	6.00	3.00	3.00	1.50	3.50	1.75	0.50	0.25	0.33	1.00	0.50	0.25	0.50	0.25	1.00
55	5.50	2.75	2.50	1.25	3.00	1.50	0.50	0.25	0.33	1.00	0.50	0.25	0.50	0.25	1.00
50	5.00	2.50	2.00	1.00	2.50	1.25	0.50	0.25	0.33	1.00	0.50	0.25	0.50	0.25	1.00
45	4.50	2.25	1.50	0.75	2.00	1.00	0.50	0.25	0.33	1.00	0.50	0.25	0.50	0.25	1.00
40	4.00	2.00	1.00	0.50	1.50	0.75	0.50	0.25	0.33	1.00	0.50	0.25	0.50	0.25	1.00
35	3.50	1.75	0.50	0.25	1.00	0.50	0.50	0.25	0.33	1.00	0.50	0.25	0.50	0.25	1.00
30	3.50	1.75	0.50	0.25	1.00	0.50	0.50	0.25	0.33	1.00	0.50	0.25	0.50	0.25	1.00
25	3.50	1.75	0.50	0.25	1.00	0.50	0.50	0.25	0.33	1.00	0.50	0.25	0.50	0.25	1.00
20	3.50	1.75	0.50	0.25	1.00	0.50	0.50	0.25	0.33	1.00	0.50	0.25	0.50	0.25	1.00
15	3.50	1.75	0.50	0.25	1.00	0.50	0.50	0.25	0.33	1.00	0.50	0.25	0.50	0.25	1.00
10	3.50	1.75	0.50	0.25	1.00	0.50	0.50	0.25	0.33	1.00	0.50	0.25	0.50	0.25	1.00
5	3.50	1.75	0.50	0.25	1.00	0.50	0.50	0.25	0.33	1.00	0.50	0.25	0.50	0.25	1.00

100% chargeback on surrenders in the first six policy months
 50% chargeback on surrenders in policy months 7-12
 100% chargeback in the event of the owner's death in the first six policy months
 50% chargeback in the event of the owner's death in policy months 7-12

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Cash Commissions



Continued ...
Annuity

UL first year	Allianz Endurance Elite SM Annuity Option A		Allianz Endurance Elite Annuity Option B				Allianz Pro V1 SM Annuity	Allianz Pro V1 Annuity	Allianz Pro V1 Annuity
	Year	Year	Year	Year	Year	Year	Year 1	Year 1	Year 1
	1	1	1	1	2-5	6+			
	Ages 0-75	Ages 76-80	Ages 0-75	Ages 76-80	trail comm	trail comm	Ages 0-75	Ages 76-80	Ages 81+
80	5.00	3.50	2.25	1.50	0.33	1.00	3.25	2.00	1.00
75	4.50	3.00	2.00	1.25	0.33	1.00	2.75	1.75	0.75
70	4.00	2.50	1.75	1.00	0.33	1.00	2.50	1.50	0.50
65	3.50	2.00	1.50	0.75	0.33	1.00	2.25	1.25	0.25
60	3.00	1.50	1.25	0.50	0.33	1.00	2.00	1.00	0.25
55	2.50	1.00	1.00	0.25	0.33	1.00	1.75	0.75	0.25
50	2.00	0.50	0.75	0.25	0.33	1.00	1.50	0.50	0.25
45	1.50	0.25	0.50	0.25	0.33	1.00	1.25	0.25	0.25
40	1.00	0.25	0.25	0.25	0.33	1.00	1.00	0.25	0.25
35	0.50	0.20	0.25	0.125	0.33	1.00	1.00	0.25	0.25
30	0.50	0.25	0.25	0.125	0.33	1.00	1.00	0.25	0.25
25	0.50	0.25	0.25	0.125	0.33	1.00	1.00	0.25	0.25
20	0.50	0.25	0.25	0.125	0.33	1.00	1.00	0.25	0.25
15	0.50	0.25	0.25	0.125	0.33	1.00	1.00	0.25	0.25
10	0.50	0.25	0.25	0.125	0.33	1.00	1.00	0.25	0.25
5	0.50	0.25	0.25	0.125	0.33	1.00	1.00	0.25	0.25

100% chargeback on surrenders in the first six policy months

50% chargeback on surrenders in policy months 7-12

100% chargeback in the event of the owner's death in the first six policy months

50% chargeback in the event of the owner's death in policy months 7-12

100% chargeback if the Alternate Annuitization Option III (Medicaid endorsement) is used in the first six policy months

50% chargeback if the Alternate Annuitization Option III (Medicaid endorsement) is used in policy months 7-12

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